

# TENETS

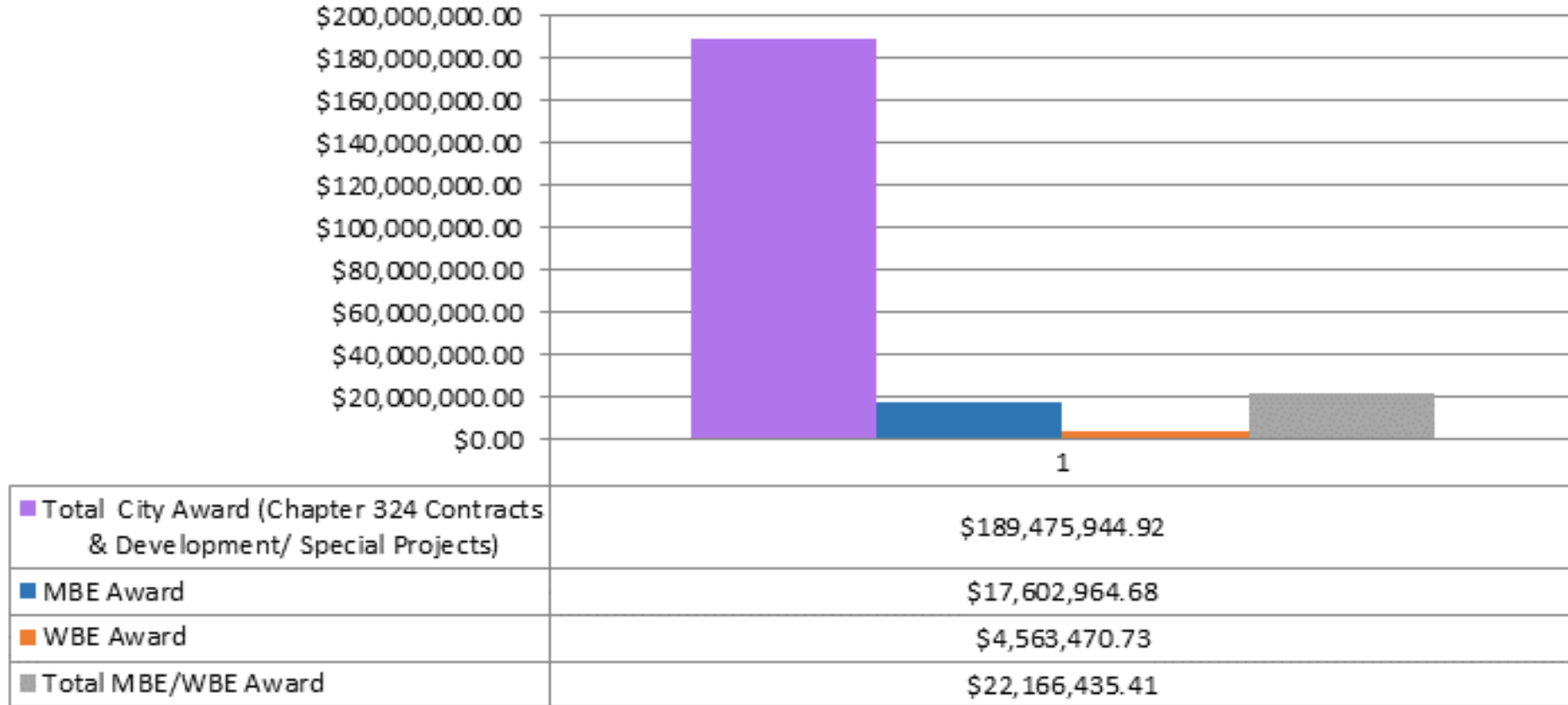
Accurate & timely intelligence shared by all

Effective tactics and strategies

Rapid deployment of resources

Relentless follow-up and assessment

**Combined Approved Award (Chapter 324 and City-Sponsored Development/Special Projects) - All Contract Types (Includes MSD)  
As of August 15, 2016**



## Contract Awards: Performance Tracking

## Safer Streets

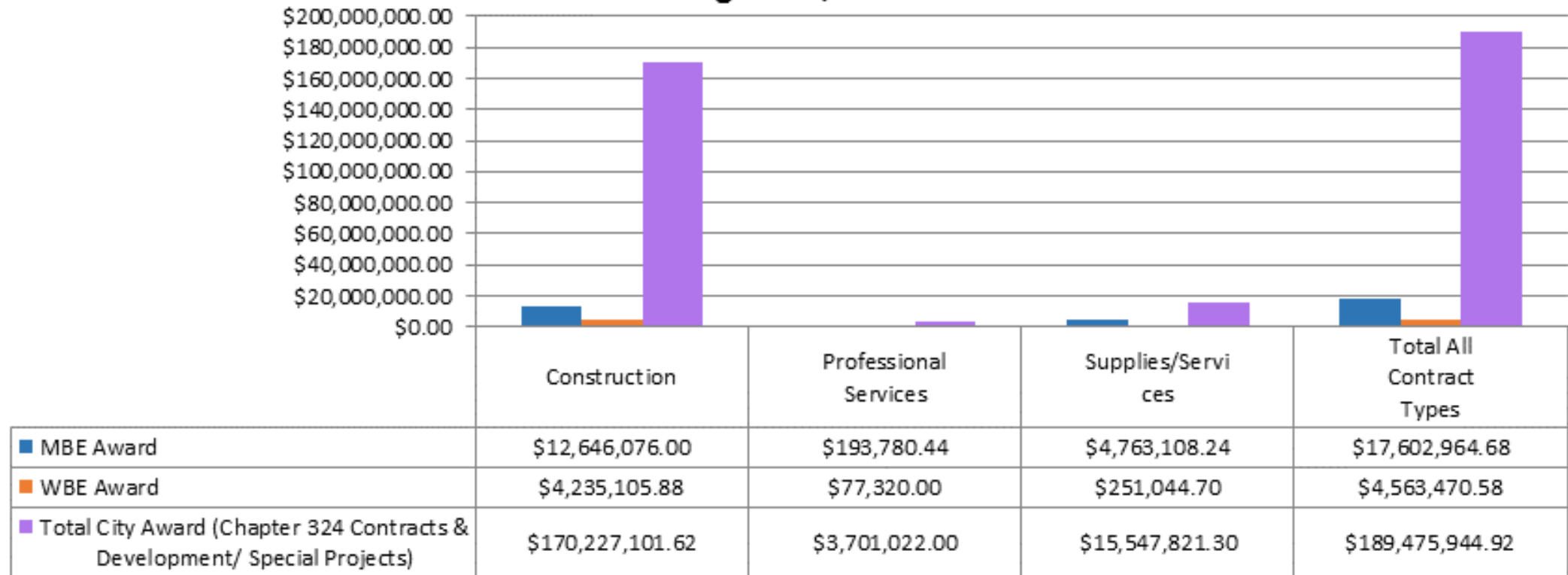
## Growing Economy

## Thriving & Healthy Neighborhoods

Innovative  
Government

## Fiscal Sustainability & Strategic Investment

**Combined Approved Award (Chapter 324 and City-Sponsored Development/Special Projects)  
By Contract Type (Includes MSD)  
As of August 15, 2016**



**Contract Awards: Performance Tracking**

Safer Streets

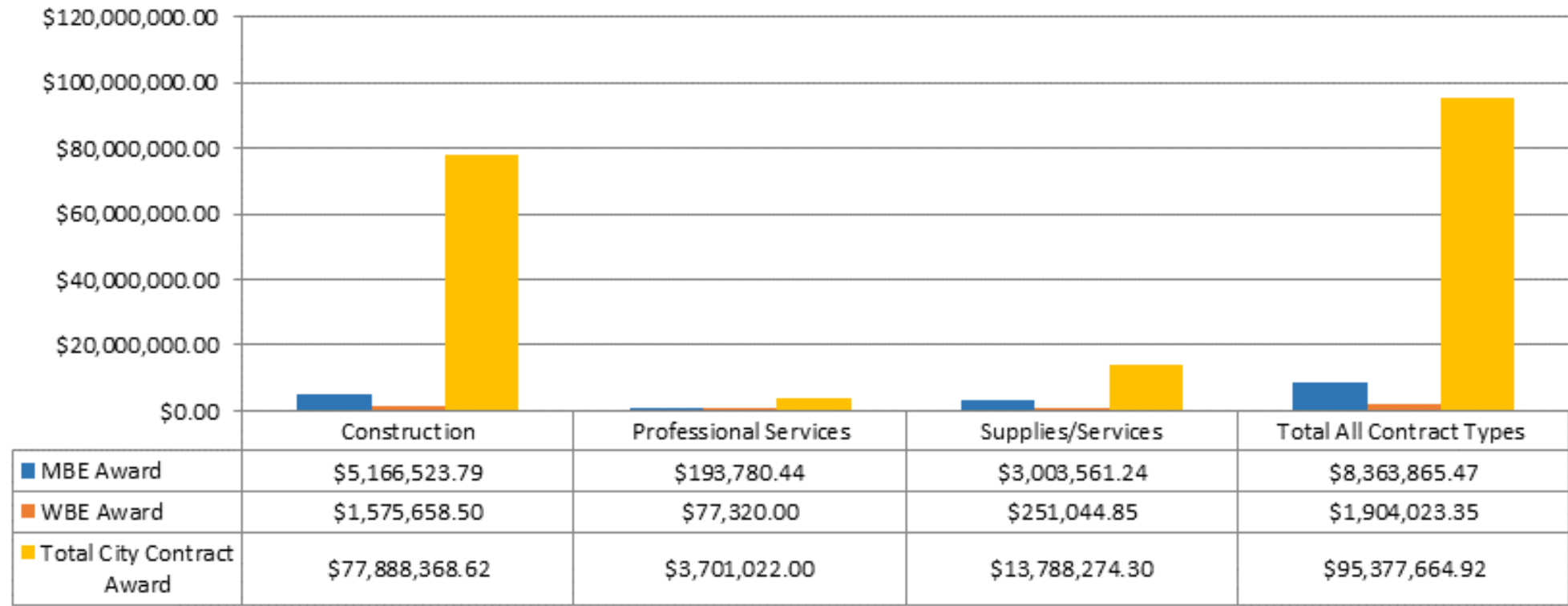
Growing Economy

Thriving & Healthy  
Neighborhoods

Innovative  
Government

Fiscal Sustainability &  
Strategic Investment

## Chapter 324 Approved Contract Award (Includes MSD) As of August 15, 2016



### Contract Awards: Performance Tracking

Safer Streets

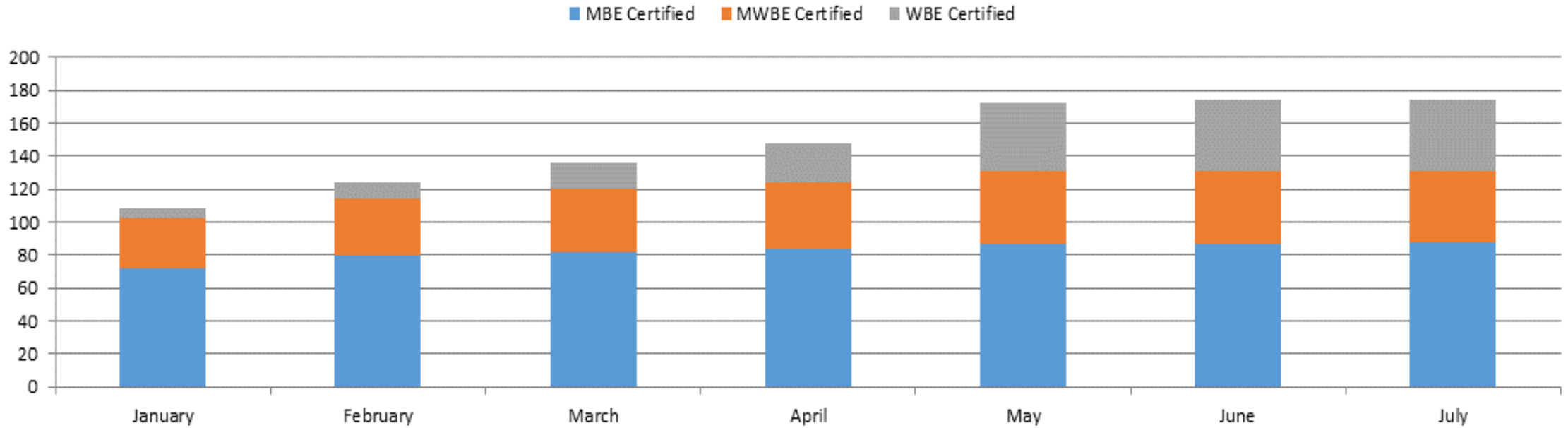
Growing Economy

Thriving & Healthy  
Neighborhoods

Innovative  
Government

Fiscal Sustainability &  
Strategic Investment

## Increasing Vendor Certification Over Time CY2016



### Certifying Vendors for Participation

Safer Streets

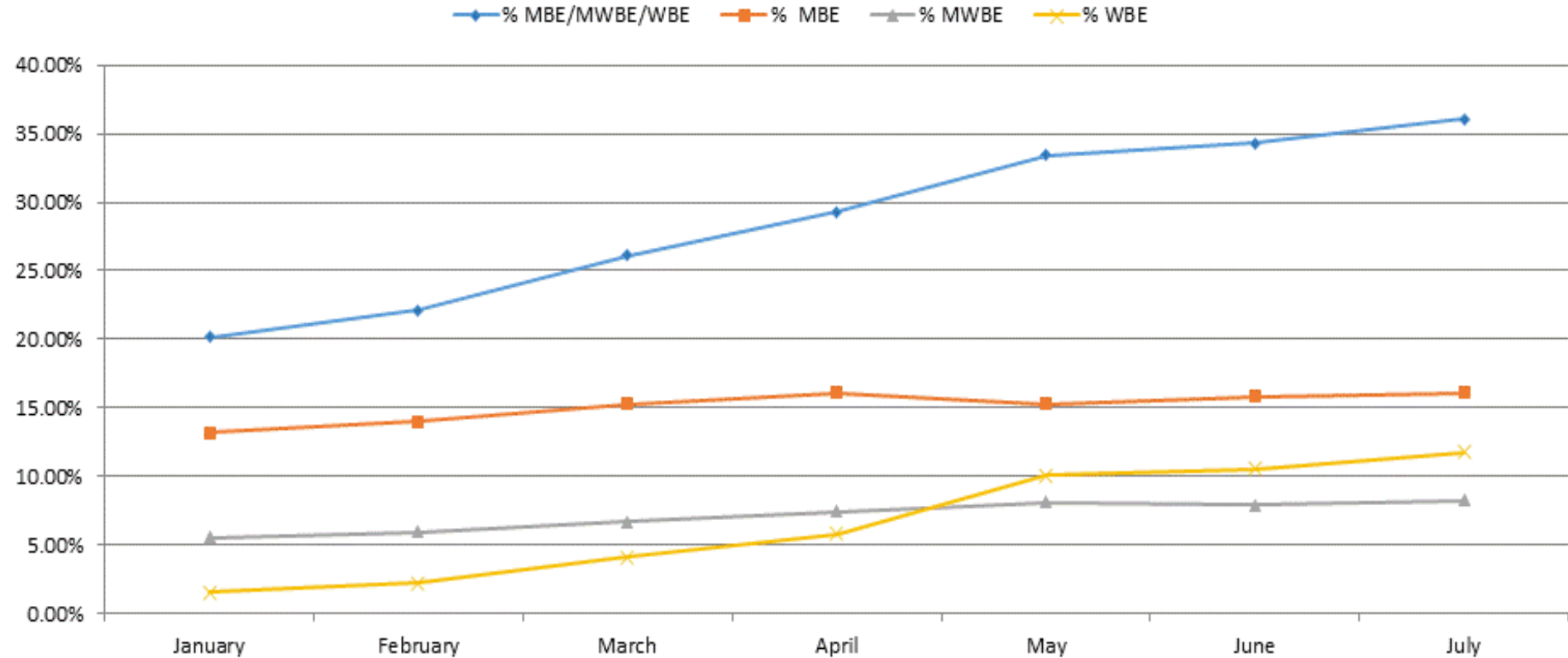
Growing Economy

Thriving & Healthy  
Neighborhoods

Innovative  
Government

Fiscal Sustainability &  
Strategic Investment

## % of SBEs Certified as MBEs, MWBEs or WBEs Over Time CY 2016



### Certifying Vendors for Participation

Safer Streets

Growing Economy

Thriving & Healthy  
Neighborhoods

Innovative  
Government

Fiscal Sustainability &  
Strategic Investment



# SBE CERTIFIED SPEND - JANUARY THRU MAY 2016

SUMMARY TABLE	January	February	March	April	May
<b>\$\$ TOTAL SPEND (Prime + Sub)(All vendor Ks)</b>	<b>\$ 11,560,272.85</b>	<b>\$ 9,107,481.57</b>	<b>\$ 10,194,048.86</b>	<b>\$ 10,247,833.70</b>	<b>\$ 10,507,113.36</b>
Construction	\$ 6,329,600.66	\$ 4,465,297.60	\$ 5,552,021.68	\$ 5,473,132.44	\$ 6,395,199.39
Professional Services	\$ 1,984,128.93	\$ 1,839,489.12	\$ 1,720,764.91	\$ 1,641,701.32	\$ 1,931,737.07
Supplies/Services	\$ 3,246,543.26	\$ 2,802,694.85	\$ 2,921,262.27	\$ 3,132,999.94	\$ 2,180,176.90
<b>\$\$ SBE Spend Overall (Prime + Sub)</b>	<b>\$ 3,916,901.09</b>	<b>\$ 3,076,410.16</b>	<b>\$ 3,082,975.74</b>	<b>\$ 2,457,505.11</b>	<b>\$ 3,462,699.32</b>
Construction	\$ 2,460,531.66	\$ 2,051,571.06	\$ 2,024,846.75	\$ 1,409,300.51	\$ 2,435,011.61
Professional Services	\$ 720,947.73	\$ 420,766.29	\$ 484,450.07	\$ 641,444.69	\$ 609,366.36
Supplies/Services	\$ 735,421.70	\$ 604,072.81	\$ 573,678.92	\$ 406,759.91	\$ 418,321.35
<b>% SBE Spend Overall (Prime + Sub)</b>	<b>33.88%</b>	<b>33.78%</b>	<b>30.24%</b>	<b>23.98%</b>	<b>32.96%</b>
Construction	38.87%	45.94%	36.47%	25.75%	38.08%
Professional Services	36.34%	22.87%	28.15%	39.07%	31.54%
Supplies/Services	22.65%	21.55%	19.64%	12.98%	19.19%
<b>\$\$ SBE Total Prime Spend</b>	<b>\$ 1,634,535.25</b>	<b>\$ 1,466,111.93</b>	<b>\$ 1,217,411.78</b>	<b>\$ 1,585,539.21</b>	<b>\$ 1,472,945.57</b>
Construction	\$ 358,846.67	\$ 541,158.08	\$ 302,361.77	\$ 608,296.14	\$ 502,370.59
Professional Services	\$ 604,536.01	\$ 344,353.62	\$ 398,940.21	\$ 570,483.16	\$ 552,253.63
Supplies/Services	\$ 671,152.57	\$ 580,600.23	\$ 516,109.80	\$ 406,759.91	\$ 418,321.35
<b>\$\$ SBE Total Sub-Contract Spend (SubK)</b>	<b>\$ 2,282,365.84</b>	<b>\$ 1,610,298.23</b>	<b>\$ 1,865,563.96</b>	<b>\$ 871,965.90</b>	<b>\$ 1,989,753.75</b>
Construction	\$ 2,101,684.99	\$ 1,510,412.98	\$ 1,722,484.98	\$ 801,004.37	\$ 1,932,641.02
Professional Services	\$ 116,411.72	\$ 76,412.67	\$ 85,509.86	\$ 70,961.53	\$ 57,112.73
Supplies/Services	\$ 64,269.13	\$ 23,472.58	\$ 57,569.12	\$ -	\$ -





B2Gnow Timeline for Corrections and Custom Report Development and Implementation													
Legend:	Future Task												
	In Process/On-Going												
	Completed Task												
	Incomplete Task												
	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	
MBE/MWBE/WBE Spend Report Corrections and Design Tailoring													
Errors in Spend Report Identified by DEI													
DEI Reports Spend Report Data Errors to B2Gnow													
R. Bennett Submits Spend Report Data Errors to B2Gnow Development Team													
Processing of Spend Report Data Error Corrections by B2Gnow Development													
Meeting with City Manager, B2Gnow, DEI, ETS, and C. Garlich													
Working conference calls with J. Mackenzie, C. Garlich and R. Bennett													
DEI Requests Spend Report Design Tailoring for MBE/MWBE/WBE Spend Reports													
Phone Conference with R. Bennett to Discuss Spend Report Design Changes													
DEI to Submit Draft of Desired Reports with Comments Indicating Where the Data for Each Column Should be Pulled													
R. Bennett to Prepare Cost Proposal for Custom Report Design Changes													
DEI Review of Cost Proposal and Authorization to Proceed													
R. Bennett Submits Custom Report Design Changes to Development Team													
Processing of Custom Spend Report Changes by B2Gnow Development													
Testing of Spend Report Corrections by DEI, Mae Consulting and B2Gnow													
Final Acceptance by DEI of Spend Report Corrections and Custom Spend Report Revisions													



B2Gnow Timeline for Corrections and Custom Report Development and Implementation													
Legend:	Future Task												
	In Process/On-Going												
	Completed Task												
	Incomplete Task												
		Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17
Award Report Design and Implementation													
On-Going Internal Meetings and Discussions between DEI, Purchasing, CFS, ETS and Mae Consulting Regarding Award Report Needs, Defined Terms, and Data Logistics													
Meeting with DEI, Purchasing, ETS, CFS and Mae Consulting Regarding Options for PRC Approved Award Data Tracking in B2Gnow													
Phone Conferences with R. Bennett to Discuss Award Reporting and Possible Configuration of Proposal Module to Track PRC Approved Awards													
Mae Consulting to Propose Mapping Options for Award Report Data and Provide a Sample File with Requested Additional Fields													
Mapping of Custom Award Report by B2Gnow Development Team													
Status Meeting with City Manager, B2Gnow, ETS, DEI and Mae Consulting													
R. Bennet to Review with B2Gnow Development Team Whether Proposal Module can be Configured for Pre- and Post-Bid Use and Fields can be Added to Track PRC Approved Awards													
DEI to Submit Draft of Desired Reports with Comments Indicating Where the Data for Each Column Should be Pulled						Delayed Due to Focus on Spend Report							
R. Bennett to Prepare Cost Proposal for Custom Award Report						Delayed Due to Focus on Spend Report							
Status Meeting with City Manager, B2Gnow, ETS, DEI and Mae Consulting													
DEI Review of Cost Proposal and Authorization to Proceed													
R. Bennett Submits Custom Award Report to B2Gnow Development Team													
Processing of Custom Award Report Changes by B2Gnow Development Team													
Testing of Award Report													
Final Acceptance by DEI of Award Reports													



## B2Gnow Timeline

Safer Streets

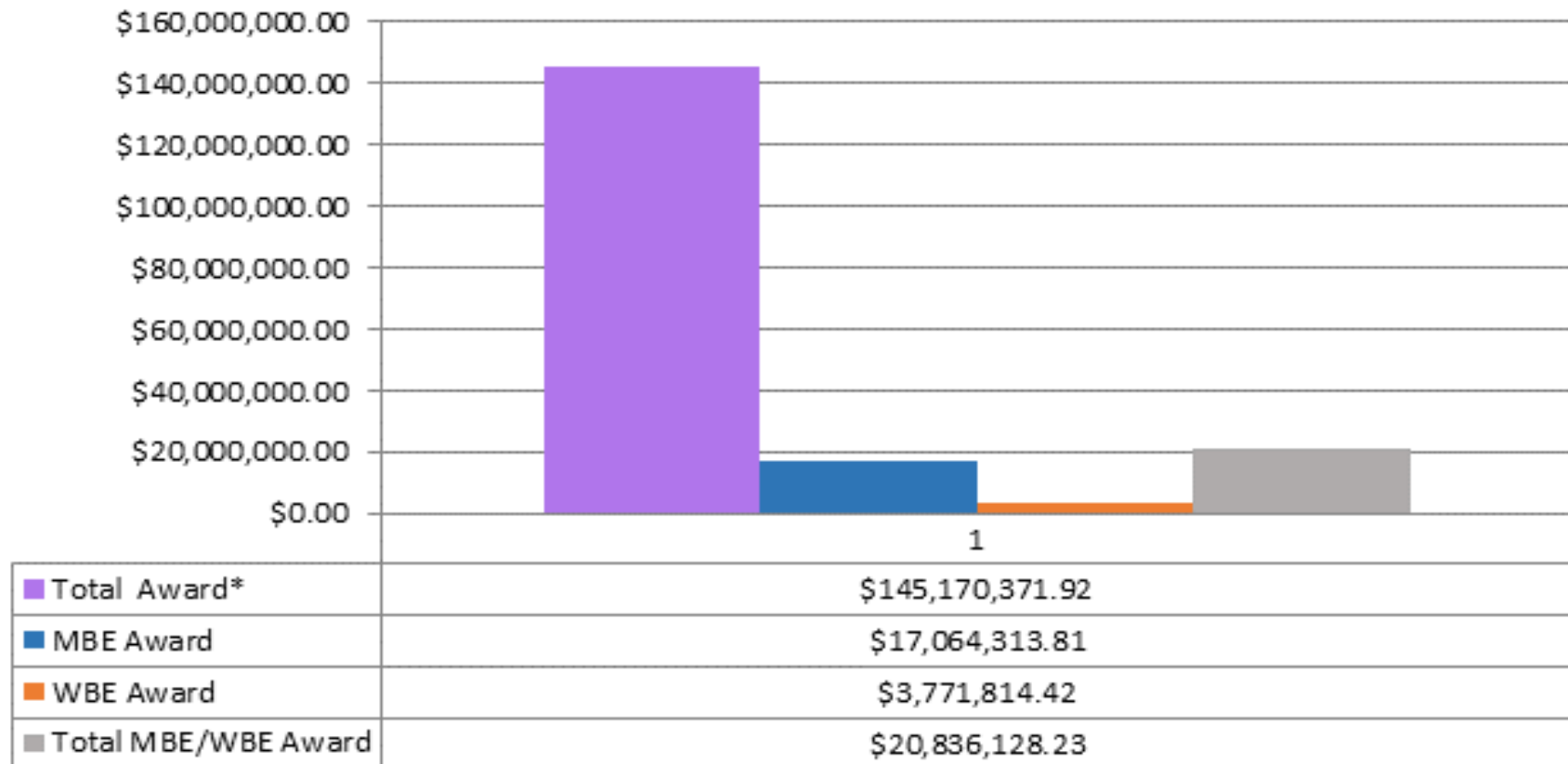
Growing Economy

Thriving & Healthy  
Neighborhoods

Innovative  
Government

Fiscal Sustainability &  
Strategic Investment

**Combined Approved Award (Chapter 324 and City-Sponsored  
Development/Special Projects) - All Contract Types (Excludes MSD)  
As of August 15, 2016**



**Contract Awards: Performance Tracking**

Safer Streets

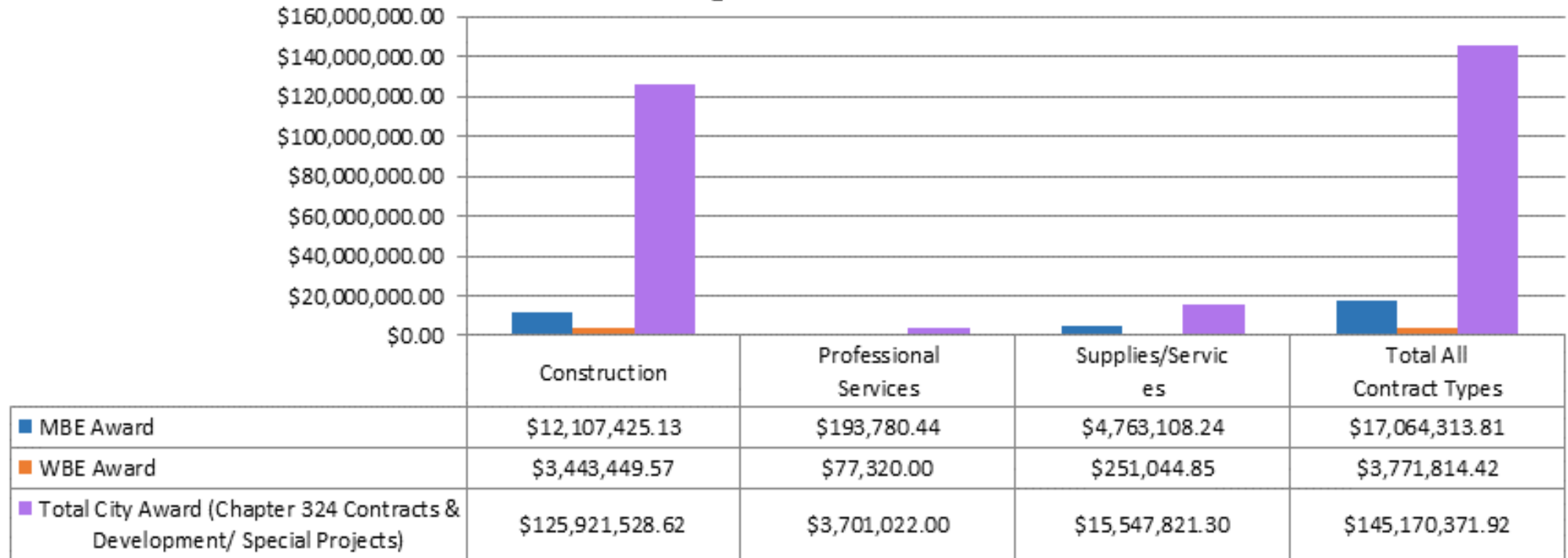
Growing Economy

Thriving & Healthy  
Neighborhoods

Innovative  
Government

Fiscal Sustainability &  
Strategic Investment

**Combined Approved Award (Chapter 324 and City-Sponsored Development/Special Projects)  
By Contract Type (Excludes MSD)  
As of August 15, 2016**



**Contract Awards: Performance Tracking**

Safer Streets

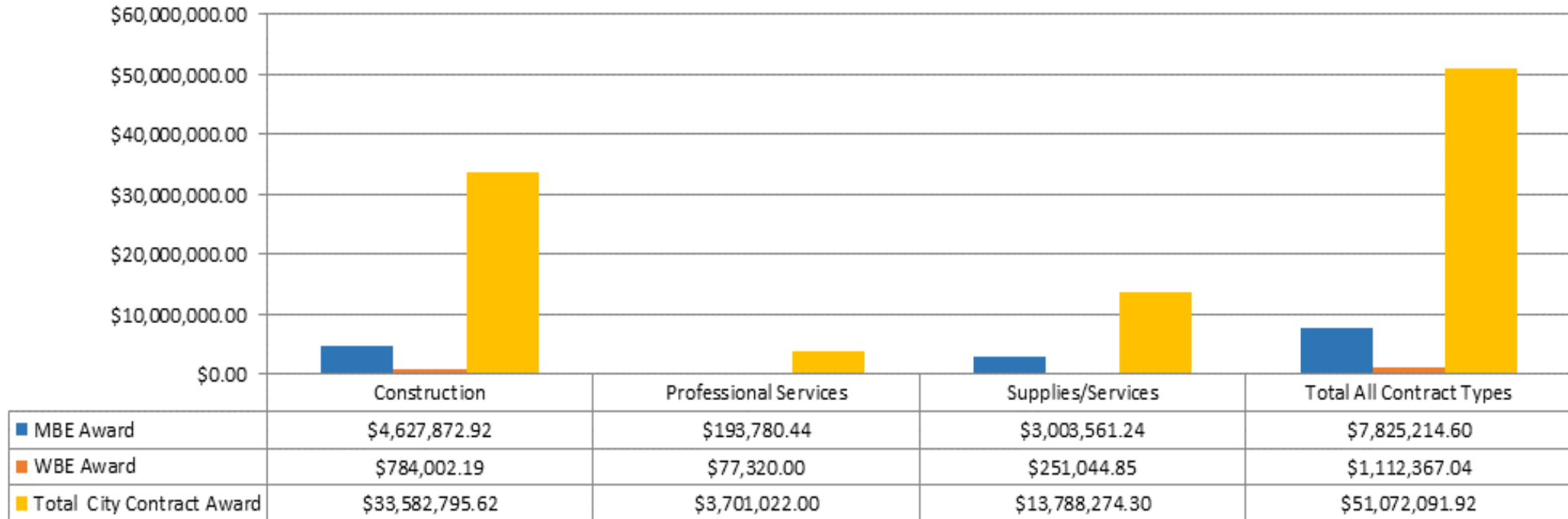
Growing Economy

Thriving & Healthy  
Neighborhoods

Innovative  
Government

Fiscal Sustainability &  
Strategic Investment

## Chapter 324 Approved Contract Award (Excludes MSD) As of August 15, 2016



### Contract Awards: Performance Tracking

Safer Streets

Growing Economy

Thriving & Healthy  
Neighborhoods

Innovative  
Government

Fiscal Sustainability &  
Strategic Investment

# TENETS

**Accurate & timely intelligence shared by all**

**Effective tactics and strategies**

**Rapid deployment of resources**

**Relentless follow-up and assessment**